#### FORM 6-K

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer Pursuant to Rule 13a - 16 under the Securities Exchange Act of 1934

For the month of March 2007

ICON plc

(Registrant's name)

0-29714 (Commission file number)

South County Business Park, Leopardstown, Dublin 18, Ireland. (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under	er cover Form 20-F or Form 40-F.
Yes X	No
Indicate by check mark whether the registrant is submitting the Form 6-K in paper	r as permitted by Regulation S-T Rule 101(b)(1):
Yes	No _X_
Indicate by check mark whether the registrant is submitting the Form 6-K in paper	as permitted by Regulation S-T Rule 101(b)(7):
Yes	No <u>X</u>
Indicate by check mark whether the registrant by furnishing the information conta Rule 12g3-2(b) under the Securities Exchange Act of 1934.	tained in this Form is also thereby furnishing the information to the Commission pursuant t
Yes	No <u>X</u>
If "Yes" is marked, indicate below the file number assigned to the registrant in con	nnection with Rule 12g3-2(b):82 N/A

#### EXHIBIT INDEX

Exhibit

Number Description of Exhibit

99.1 Investor Relations Presentation - March 2, 2007

#### SIGNATURES

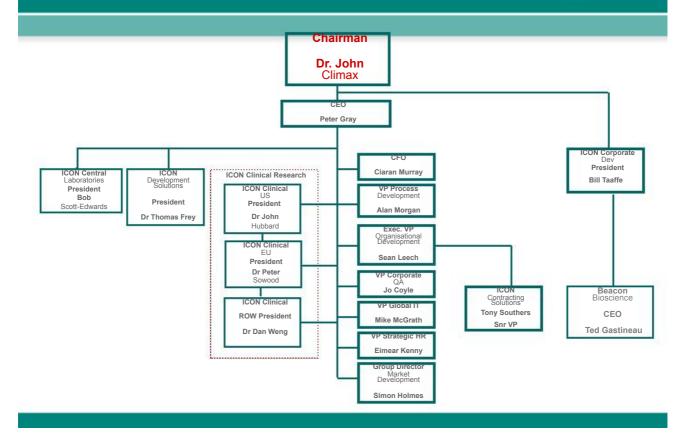
Pursuant to the requirements of the Securities Exchange	ge Act of 1934, the Registrant has duly	y caused this report to be signed	d on its behalf by the undersigned	d, thereunto dul
authorized.				

ICON plc

March 2, 2007	/s/ Ciaran Murray
Date	Ciaran Murray
	Chief Financial Officer

#### **ICON plc Global Organization**











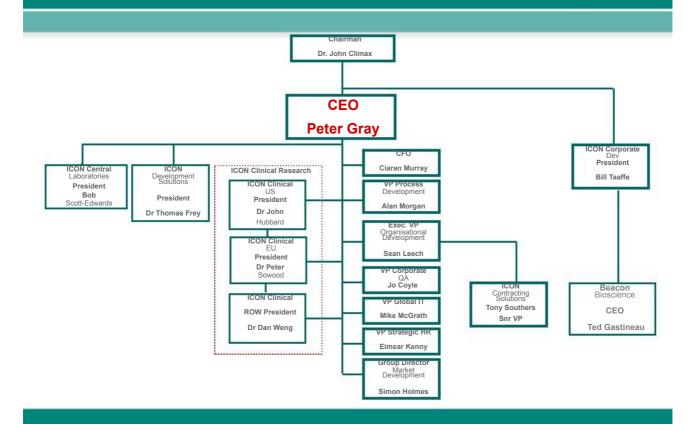
#### **ICON PLC**

# **Investor Relations Day 2007 Peter Gray**

March 2nd 2007

#### **ICON plc Global Organization**





#### **Forward Looking Statements**



Certain statements contained herein including, without limitation, statements containing the words "believes," "anticipates," "intends," "expects" and words of similar import, constitute forward-looking statements concerning the Company's operations, performance, financial condition and prospects. Because such statements involve known and unknown risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



































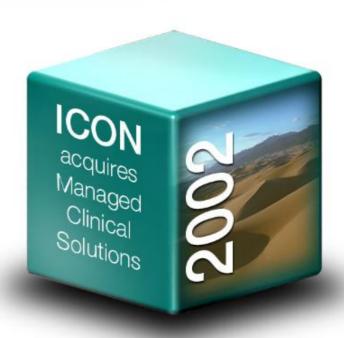








































#### 1990

- Revenues \$0.5 million
- Operating Profits \$0m
- Staff 5

#### 2006

- Revenues \$450 million
- Operating Profits \$47m
- EPS \$1.33
- Staff 4,300

#### 2007 Guidance

- Revenues \$530-\$550
- Operating Profits \$58 \$62m
- EPS \$1.63 \$1.71
- Staff 4,800 5,100



## **Market Environment**

#### Strong Market Environment with...



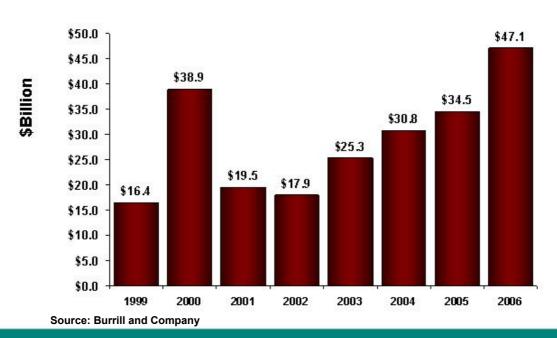
- Fundamental R&D Spending Growth Trend 6%-8% p.a.
  - Phase II / III pipelines strengthening
- Increased Outsourcing
  - Being accelerated by activity & funding in Biotech / Speciality
  - Globalisation of clinical research
  - Cost containment pressures
  - Evidence that projects, where CROs are engaged, complete faster than "internal only" studies\*
  - <sup>-</sup> Growth c.15% p.a. since 2001\*
- Increasing Regulation
  - More patients/ more studies
  - Post marketing surveillance

\*Source: Tufts Centre for Study of Drug Development

# ...US Biotech Funding continuing to grow, leading to...



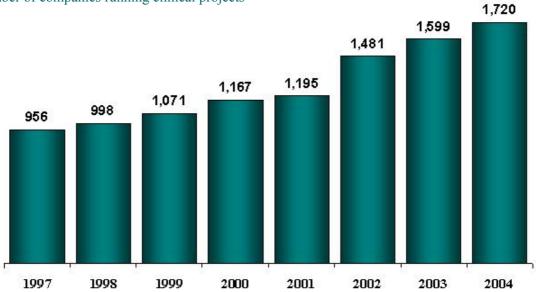
#### **Biotech fund raising (\$billions)**



# ...significant growth in the number of companies with active clinical projects,....



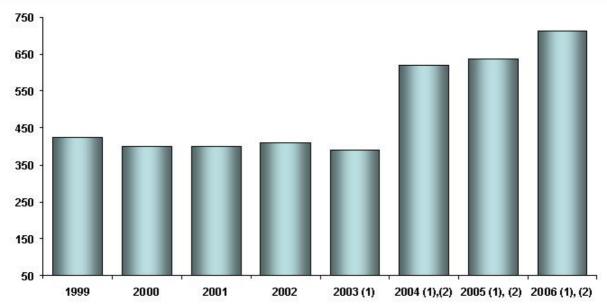




Source: Informa Health

#### ... good recent growth in original IND Applications,....



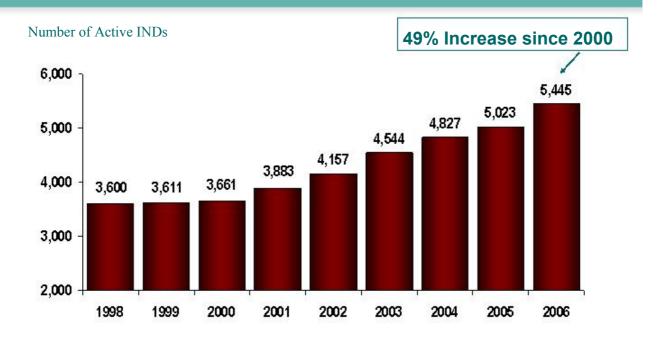


- (1) Includes active INDs for Therapeutic Biological Products Transferred from CBER to CDER effective 10/01/2003
- (2) Includes INDs for Therapeutic Biological Products Transferred from CBER to CDER

Source: FDA Centre for Drug Evaluation & Research

# ... which has lead to significant growth in the number of active INDs,...

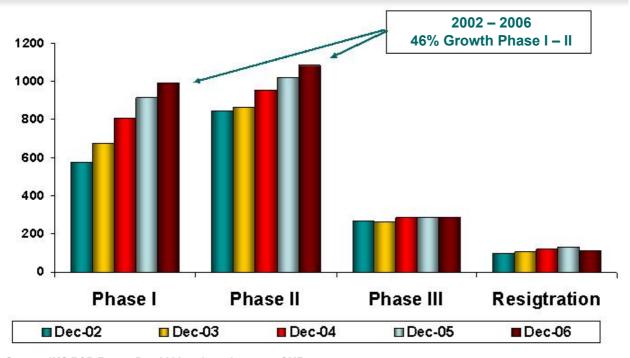




Source: FDA

# ...which is enriching pipelines generally, and leading to...

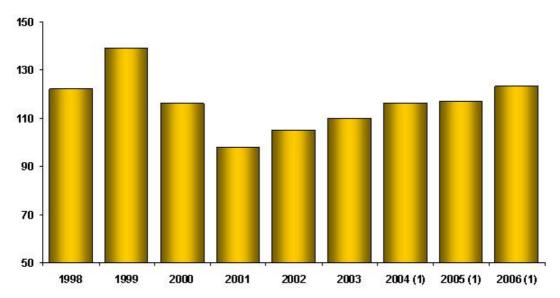




Source: IMS R&D Focus, Dec 2006 and previous year SMRs

#### ....a re-emergence of growth in NDA applications.

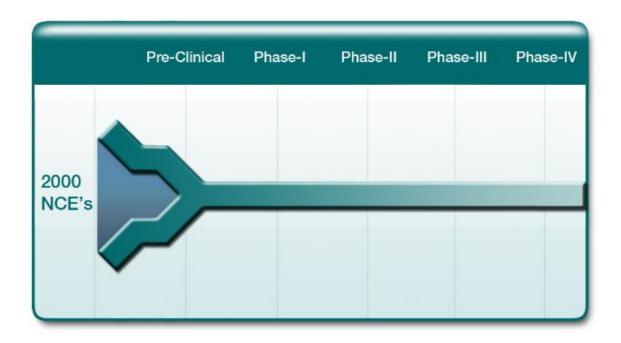




1) Includes the Therapeutic Biological Products Transferred from CBER to CDER effective 10/01/2003

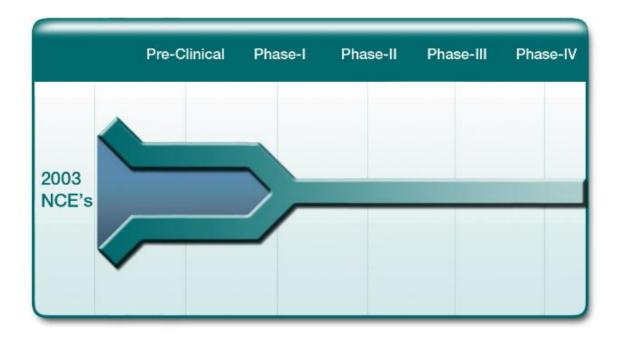
Source: FDA Centre for Drug Evaluation & Research





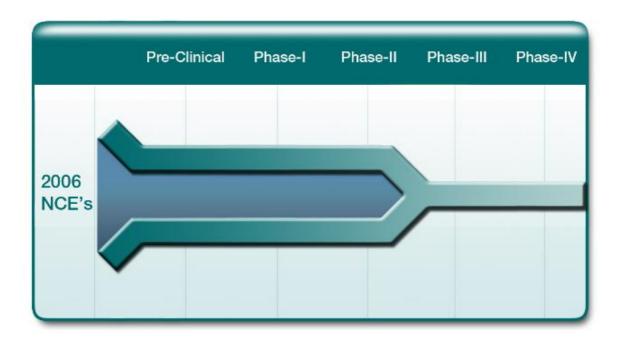
#### ...bursting dam....





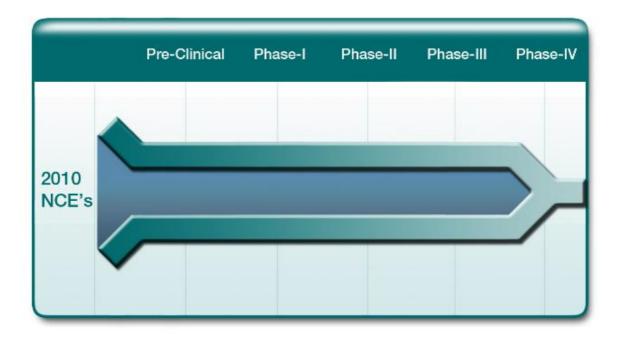
#### ...bursting dam....





#### ...bursting dam.







#### ICON Gross Business Wins - Last 10 Quarters (\$ millions)



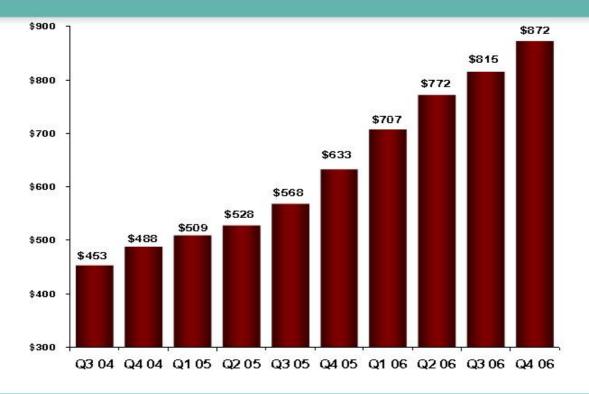
# ...good Net New Business Wins and strong book-to-bill...





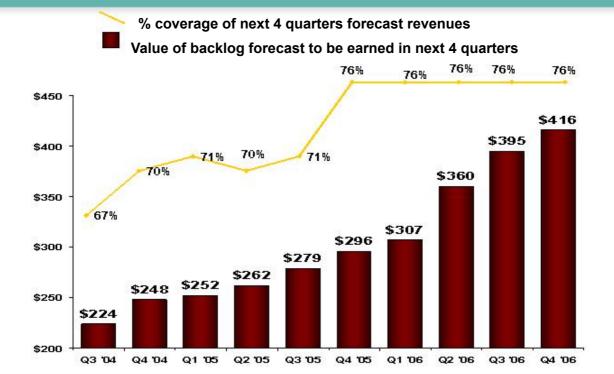
# ...leading to record total backlog levels... (\$ millions)





## ..., strong forecast coverage of next 4 quarters revenues......

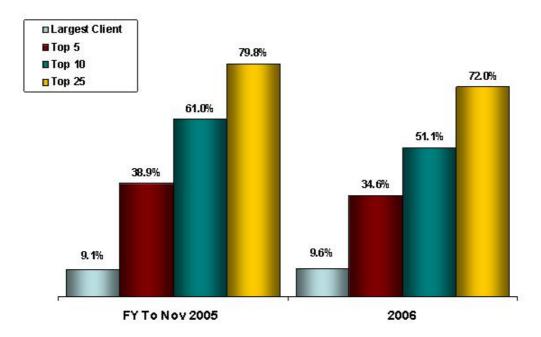




## .....and a broadening of the customer base.



#### Client Concentration 2006 v 2005





## **STRATEGY**





#### 2006

- Revenues \$450 million
- Operating Profits \$51m
- · Bookings \$665m
- · Staff 4,300















































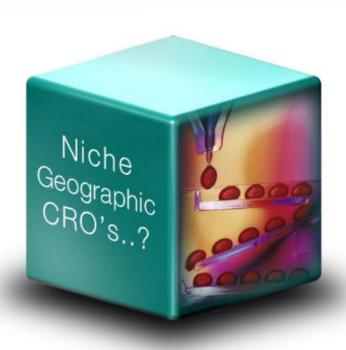














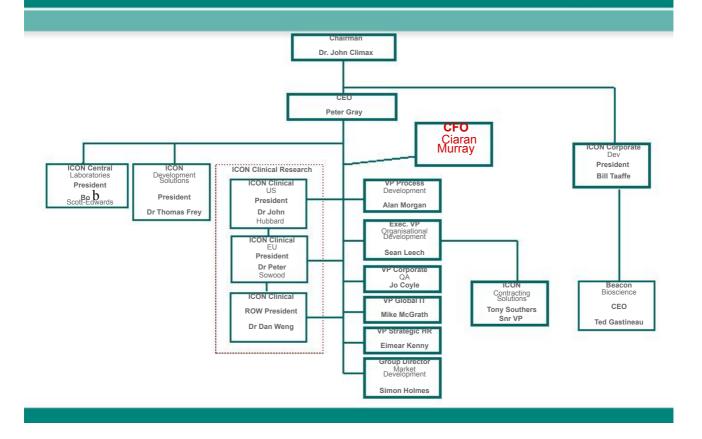


### **Goal 2010**

- · Revenues \$1bn
- Of which acquisitions contribute \$150m
- Margins ≥14%

## **ICON plc Global Organization**







## **Financial Performance**

# Recent Financial Performance (\$ millions, except EPS)



Net Revenue Direct Costs SG & A D & A	<u>Q4 '06</u> 128.9 72.5 37.6 3.9	<u>Q4 'PY</u> 88.1 48.7 26.8 3.5	% Increase 46.4% 48.8% 40.3% 11.2%
Operating Income Net Income	14.9 12.4	9	65% 79%
EPS (ex SFAS123R) EPS (Inc SFAS123R) Weighted Average no. of Shares (ex SFAS123R)	42c 39c 29.7m	24c 28.5m	75%

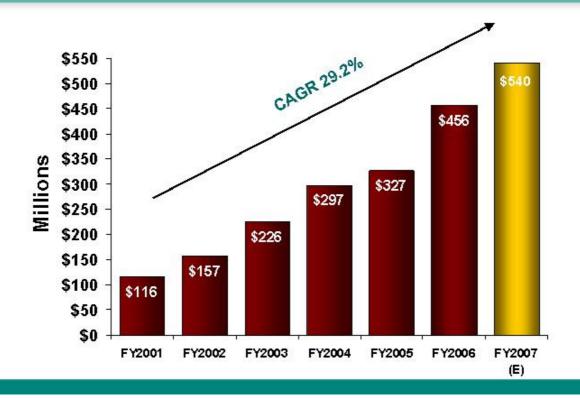
## Recent Financial Performance (\$ millions, except EPS)



	FY 2006	FY 2005	% Increase
Net Revenue	456	342.8	32.9%
Direct Costs	254	189.6	34%
SG & A	134.7	108.5	24.1%
D & A	14.9	13.9	7.4%
Operating Income	51.9	30.8	68.6%
Net Income	42.4	24.3	74.3%
EPS (ex SFAS123R)	145c	86c	68.6%
EPS (Inc SFAS123R)	133c		33.070
Weighted Average no. of Shares	29.3m	28.3m	

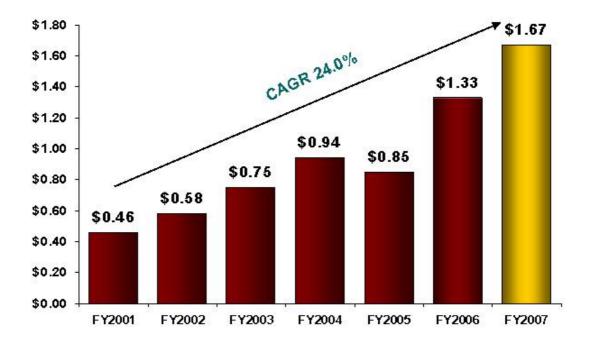






## Earnings Per Share Growth



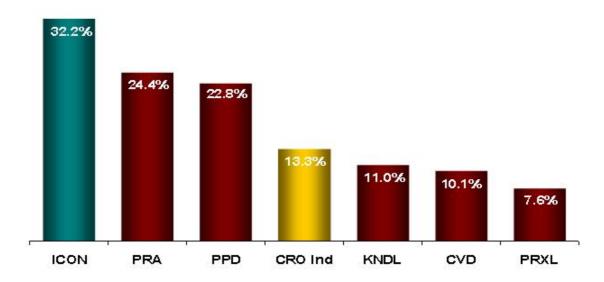


## Summary Balance Sheet and Cash Flow (\$ millions)



	May 31, 05	Dec 31, 05	Dec 31, 06
	(Year)	(7 mths)	(Year)
Net Cash	\$78.4	\$82.3	\$98
Total assets	\$347.6	\$349.1	\$476.3
Shareholder's equity	\$233.1	\$241.6	\$302.7
Cashflow from operations	\$23.8	\$11.7	\$51.5
Capital expenditures	\$15.6	\$7.8	\$12.3
Shares outstanding	27.8	28.0	28.5





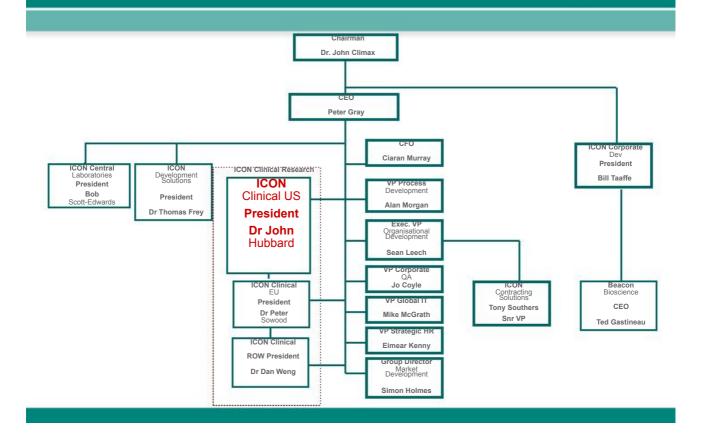
\*Source SEC Filings



- Top 4 global CRO
- Strong market fundamentals
- Outstanding record of organic growth
- Strong balance sheet
- Margin expansion opportunity
- Good strategic position

## **ICON plc Global Organization**







# ICON Clinical Research Service Overview

#### Services



- ICON Clinical Research is a global provider of outsourced Phase II IV development services to the pharmaceutical, biotechnology and medical device industries.
- Clinical trial management services include:
  - Project Management
  - Clinical Monitoring
  - Data Management
  - <sup>-</sup> Biostatistics
  - Medical Affairs, Medical Writing & Safety Surveillance
  - Late Phase Services (patient registries, health economics, outcomes research)
  - Interactive Technologies (IVRS, ePRO, Portals, etc.)

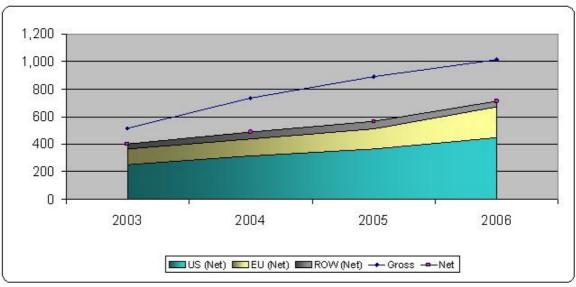


# ICON's Business Trends In Clinical Research

### Global RFP Flow



Clinical Research 2003 – 2006 Annual (Gross vs. Net)



<sup>1</sup>Excludes IVR only data

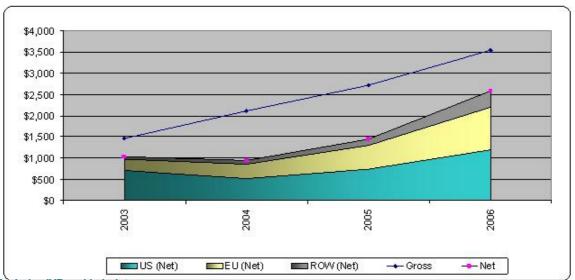
<sup>2</sup>Gross = All RFPs Received

<sup>3</sup> Net = (Gross minus Cancelled, Declined, Non Award, Sent to Other Division)

# Global RFP Value (\$ Million) by Participating Region



Clinical Research 2003 - 2006 Annual (Gross vs. Net)



<sup>1</sup>Excludes IVR and Lab data

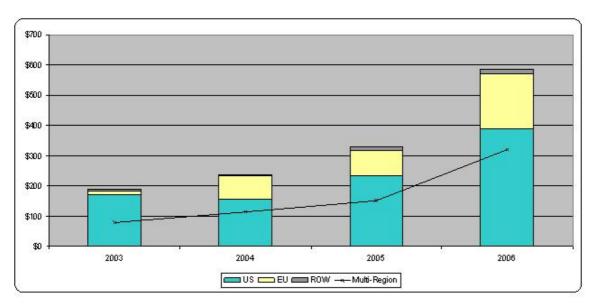
<sup>&</sup>lt;sup>2</sup>Gross = All RFPs Received

<sup>&</sup>lt;sup>3</sup> Net = (Gross minus Cancelled, Declined, Non Award, Sent to Other Division)

## Global Historical Awards by Originating Region



#### Award Value in Millions

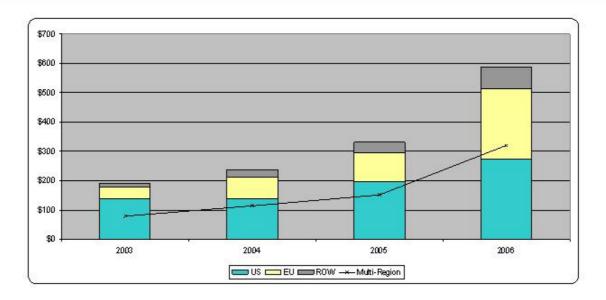


- <sup>1</sup> Excludes Change Order Values <sup>1</sup> Includes IVR Values
- <sup>2</sup> Based on Award Notification Date
- <sup>3</sup> Adjusted Value not used as 2003-2005 data would not be accurate

## Global Historical Awards by Participating Region



#### Award Value in Millions



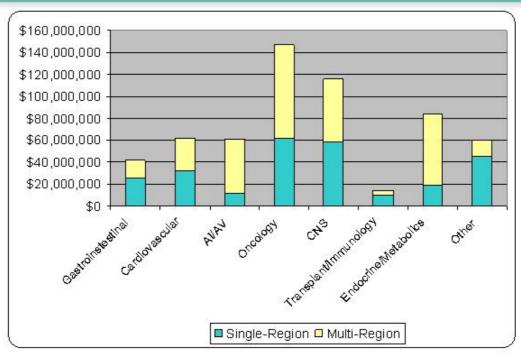
- <sup>1</sup> Excludes Change Order Values
- <sup>1</sup> Includes IVR Values
- <sup>2</sup> Based on Award Notification Date
- <sup>3</sup> Adjusted Value not used as 2003-2005 data would not be accurate

### Award Values by Therapeutic Area Summary



Award Value in Millions

Award Value in Millions

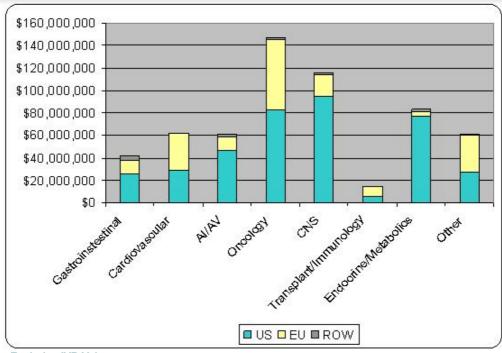


**Excludes IVR Values** 

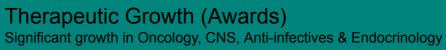
#### Global/Regional Award Values Therapeutic Area Summary - 2006



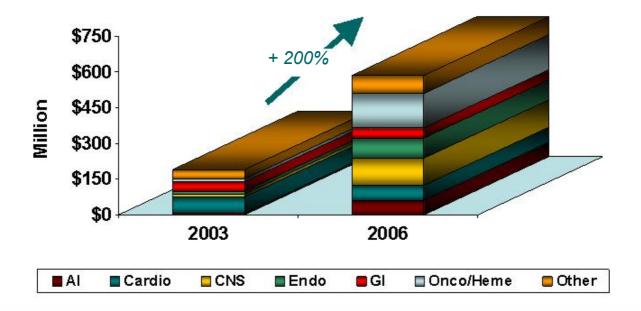
#### Award Value in Millions



**Excludes IVR Values** 



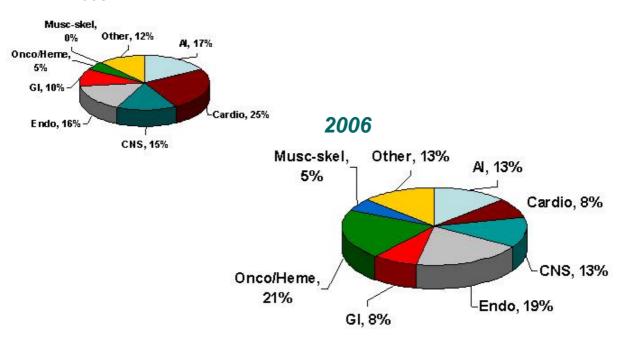




# Therapeutic Growth (%Revenues)

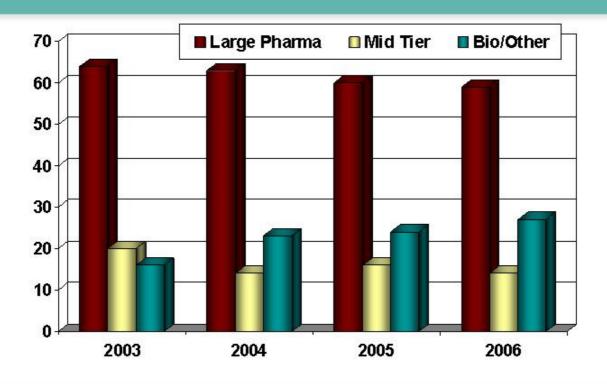




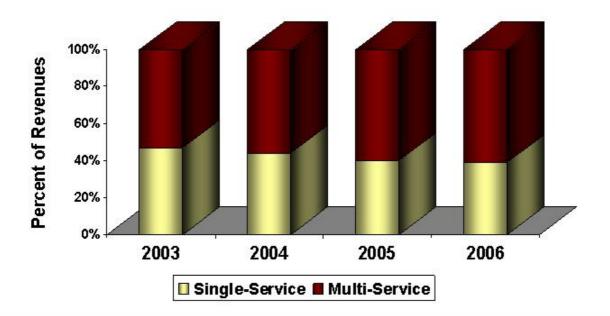


# Composition of Business (Phase II-IV only) (% of Revenue)



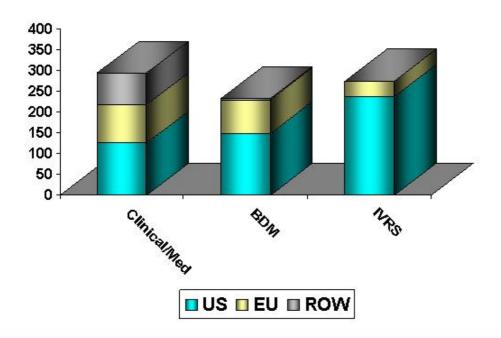




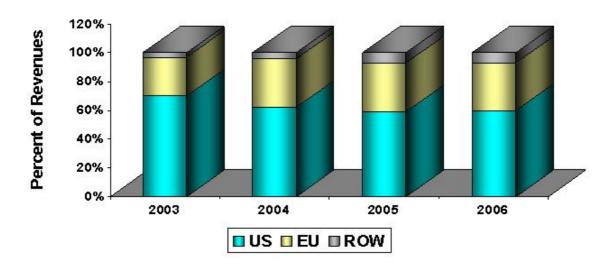


# Total Number of Active Projects by Region



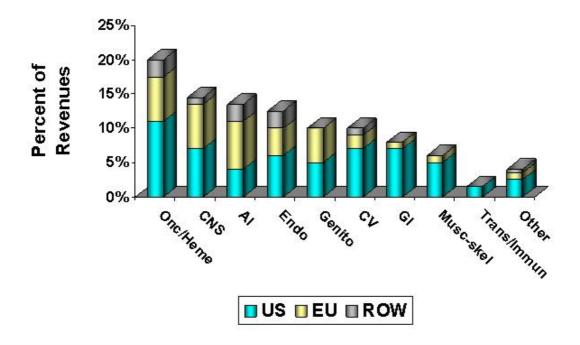






# Active Projects & Therapeutic Mix by Region (% of Backlog for 2007)







# **Concluding Remarks**

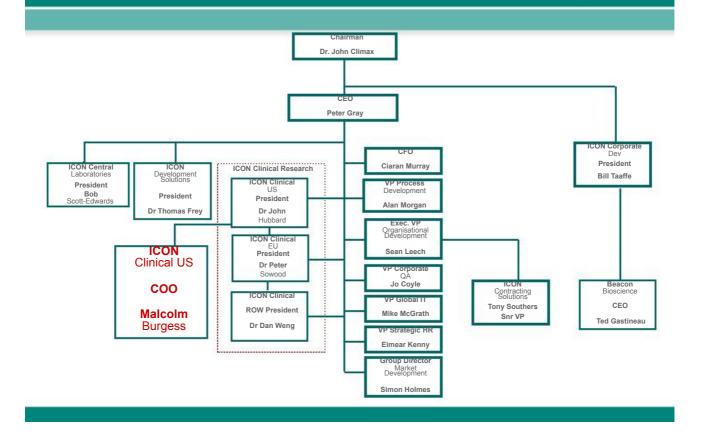
#### ICON is well Positioned to......



- Capitalise on the expanding market in late phase and safety studies
- Increase geographical "foot print" to enhance patient recruitment for global studies
- · Shift backend support to low cost regions such as India
- Utilize technology to improve efficiency and enhance value (ICOPhone, ePRO, EDC, ICOnet)
- Achieve excellence in key therapeutic areas and global project management

# **ICON plc Global Organization**





# EDC – Origins of the species



- Electronic Data Capture (EDC) has been around almost 30 years
- Adoption has been slower than the technologists predicted
- So what's changed

#### ICON's evaluation and selection of vendors



#### Historical experience with 14 different systems

- Driven by state of the market and client variation (no clear leader)
- Breath of experience beyond the reach of Pharma

#### Evaluated top 15 systems during 2004

- Functionality (Investigator, Monitor & Data Manager)
- Scalability & Financial stability
- Cost comparison

#### Selected Medidata Rave<sup>™</sup> (February 2005)

- Non-exclusive agreement
  - · Rave™ well accepted but clients continue to mandate other systems

#### Added Phase Forward Inform™ (January 2007)

- Rave™ and Inform™ dominated 2006 sales (each about 40% of market)
- Allows us to cover the majority of our EDC committed client base

#### So why Rave<sup>™</sup> & Inform<sup>™</sup> (and not other suppliers)

- Ease of use (Investigator, Monitor and Data Management)
- Internet enabled with zero footprint at site (minimal support overhead)
- Established relationships with ICON & positive real life experiences
- Limit to speed of technology transfer & number of systems
- Continue to review other niche providers (eg Late Phase)

#### **Adoption metrics**



#### In the last 3 years

- ICON has won 6 times as many EDC projects than in the preceding 13 years
- EDC Wins have more than doubled year on year
  - \* 8 wins in 2004, 17 wins in 2005 and 38 wins in 2006
- Requests for proposals featuring EDC comprised about 35% of our portfolio at the end of 2006 (<1% in 2003)
- Currently over 20% of our projects are using EDC, this is projected to reach between 35 and 40% by the end of 2007

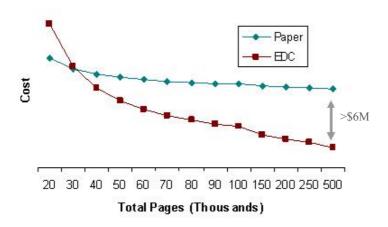
#### Current EDC project portfolio

- 53 ongoing EDC studies (plus 25 completed studies)
  - 31 studies in Medidata Rave™
    - Over 2,000 sites and 20,000 patients
  - ¹ 11 studies using Phase Forward Inform™
    - Over 450 sites and 5,000 patients
  - · 11 studies using other EDC systems (client mandated)

# Drivers for adoption – cost, speed & visibility



#### Data Management (cost per page)



Supports complex studies (eg Oncology)

Faster time to database lock and final study reports

Access to data (Adaptive trials)



Clinical Research



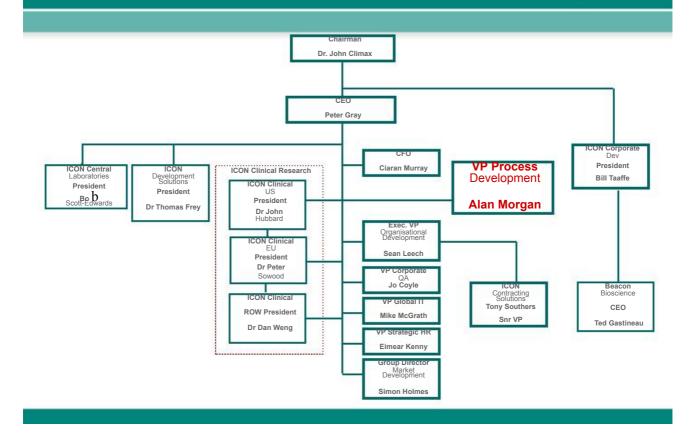
#### **ICON**

**Investor Relations Day 2007** 

Short Break

# **ICON plc Global Organization**





#### **IMPROVE**



- Root and branch review of Standard Operating Procedures to enhance consistency of client experience and efficiency of operational delivery
  - Data Management
  - Site visits
  - Document Management & Archiving
  - Regulatory & Ethics submissions
  - Site selection & feasibility



- A review of project management methodology, procedures, and tools, to enhance consistency of client experience and effectiveness of operational delivery
  - Consistent work break down structure across systems
  - Templates to assist in task planning
  - More structured approach to risk management
  - Standardised global training for project leaders
  - Creation of a global Project Management Office

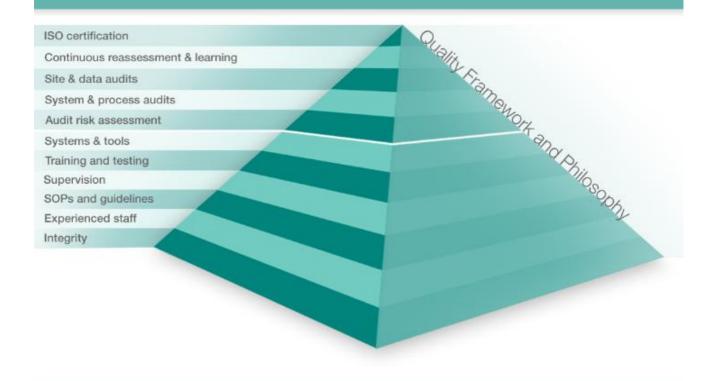
#### New Investments in tools



- Continuous investment in new tools to support new processes and to provide a scaleable system framework for the enterprise
  - Clinical Trial management system (ICOTrial) active on over 70 projects
  - SOPs management systems launched at the end of 2006 (iDoc )
  - Sales contact management tool launched in January 2007 (salesforce.com)
  - New training and compliance system currently being launched (iLearn )
  - New enterprise wide financial and project accounting system will go live in Q3 2007

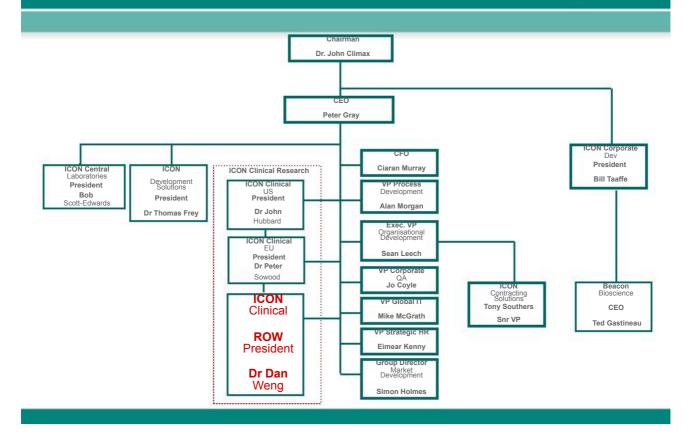
# Supporting Growth – Systems, Process, and QA





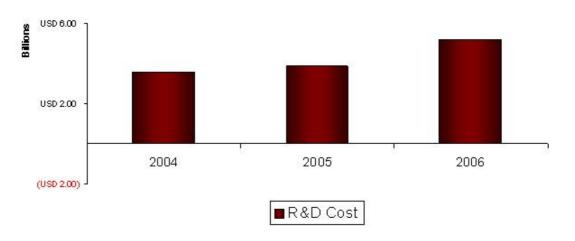
# **ICON plc Global Organization**







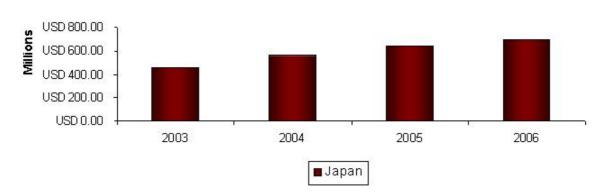
### R&D Cost (2004 to 2006)



JPMA – Japan Dec 2006



#### Revenue (2003 to 2006)



JCROA-Japan, Dec 2006

# CROs in Japan (as of 2006)



	Clinical Staff	Location	
ICON	70	Tokyo	
Quintiles	300	10 offices in Japan	
CMIC	350	10 offices in Japan	
EPS	300	10 offices in Japan	
MSP	150	3-4 offices in Japan	
Parexel	250	Kobe/Tokyo	

### **CRO** Opportunities in Japan



#### Domestic growth

Increasing Demands

- · Headcount cut in pharma Vs more clinical trials
- · Pivotal studies Vs local studies
- · Mega companies (big three) Vs middle/small pharmas
- \* CRO growth Vs SMO involvement (less SMO needs)
  - ' SMO currently acts as a 'patient broker'

#### Regional study management

- Joint studies between Japan and region
  - Unique processes, culture difference, language, ICON's presence in the region
  - \* Current modification on Japanese Regulations (Asia data to support Japanese NDA)

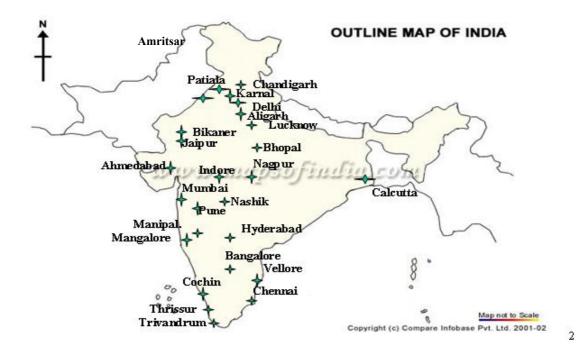
### Clinical Research in India – Medium term opportunity



- Progressively developing infrastructure ( >14000 hospitals by 2010)
- Cost effectiveness -50% of the cost in US
- Large Population
  - Genetically heterogeneous
  - Treatment Naive Patient population
  - Expedited target recruitment
- Indications
  - Prevalence of rare diseases
  - Huge patient population of diseases like Diabetes and Tuberculosis
- Compliance to global quality and ethical standards
- · Availability of highly skilled medical professionals and research staff
- Large pool of English speaking Caucasian population
- Streamlined regulatory structure

# Geographical spread of current ICON managed sites





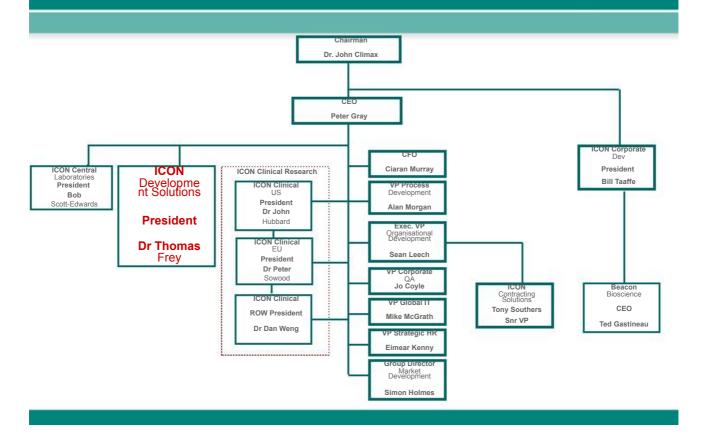
#### Clinical Research in China – Longer term opportunity



- Top investigators-5-10 years global experience
- Patient pool/ Recruitment reliability (216 hospitals,53 different specialties for GCP certified clinical trials centers)
- Rapidly expanding pharmaceutical market ---5<sup>th</sup> largest by 2010, 2<sup>nd</sup>/3<sup>rd</sup> largest by 2020
- Huge CRO market potential
- Cost-competitive: 40% reduction Vs EU & USA
- Global trials accelerated China marketing registration
- More clinical trials for domestic NDAs
- Long timeline for CTA approval

# **ICON plc Global Organization**





# Medeval Manchester, UK | Consulting Marlow, UK | Symbol of Excellence | Consulting Marlow, UK | CA, USA | Development Solutions

- Medeval: Full Service Clinical Pharmacology Unit, Manchester, UK
- GloboMax: Strategic Product Development Consulting, Baltimore, US
- ICON Consulting (YRCR): Regulatory Affairs Consulting, Early Phase Clinical Operations, Marlow, UK

## **ICON Development Solutions**



#### Excellence in Project Management, Consulting & Operations



## **Service Proposition**



- Regulatory and Development Strategy
- Protocol Design
- Regulatory Submissions and Agency Meetings
- Study/Program Execution
- Evaluation and Reporting
- Ø From compound selection through development to approval and beyond

Product Phase III CTD	New Drug Product	IND/CTA	Phase I	Phase IIa		A STATE OF THE PARTY OF THE PAR	Phase IV
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# Scientific Capability



Area	Collective Expertise		
Clinical Drug Development / Clinical Pharmacology	>12 MDs/PhD >130 years experience, >1200 ph I/IIA trials		
Regulatory Affairs	15 MSc/PhD >150 years EU/US experience		
CMC, Formulation Development	>6 MSc/PhD >100 years experience		
PK/PD, Pharmacometrics	14 MSc/PhD, over 100 years experience		

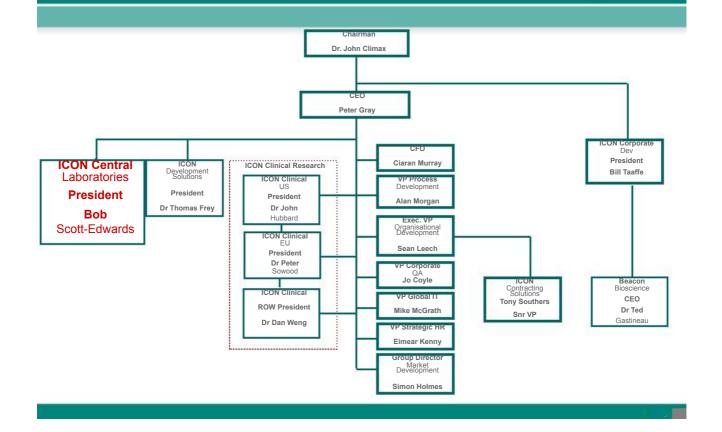
# Strategy For Growth



Area	Activity
Development Consulting	Build on US strengths and expand in EU
Regulatory, Publishing	E-submission requirement in EU/US creates big growth opportunity
Phase I	US Phase I acquisition Expansion into special population studies
PK, PD, Pharmacometrics	Constant demand for services, modeling and simulation rising
CMC, Non-clinical	Life cycle management segment growing

# **ICON plc Global Organization**





#### Central Laboratory – 2006 Overview



- Revenue grew by +65%
  - Europe: +93%USA:+62%
- Won 289 New studies
  - Strike rate:47%
  - Repeat business:88%(31 New Clients)
- Backlog:~\$100m(+26%)
- Customer Satisfaction:
  - 94% would use us again
  - 94% would recommend us to colleagues
  - 54% thought we were the "best" Central Laboratory
  - 33% thought we were as good as the "others"
- Headcount grew to 356

### Central Laboratory – 2007 Outlook



- Target Revenue growth:>20%
- Target margin:8-10% at year end
- Expanding Sales Team
- Organization growth tailored to demand
- Expanded use of Six Sigma and Metrics
- Continue to expand test menu/platforms
  - Focus on Flow Cytometry and key biomarkers

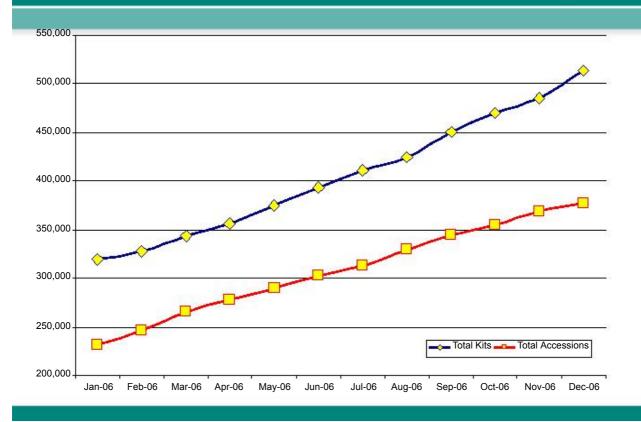
#### Central Laboratory – 2007 Outlook



- Kit output:
  - ~45,000 kits/month compared to ~25,000 in 2005
- Upgrading systems & processes to yield further efficiencies
  - Kit automation initiative underway
  - Upgrade to IT systems underway
  - Launched new RDA system
- Dublin has expanded Laboratory & Support Teams
  - Will continue as new HQ comes on line
- Singapore is on line
  - Sample receipt/Reporting
- Actively seeking partners in India & China

### Kits & Accessions - 2006





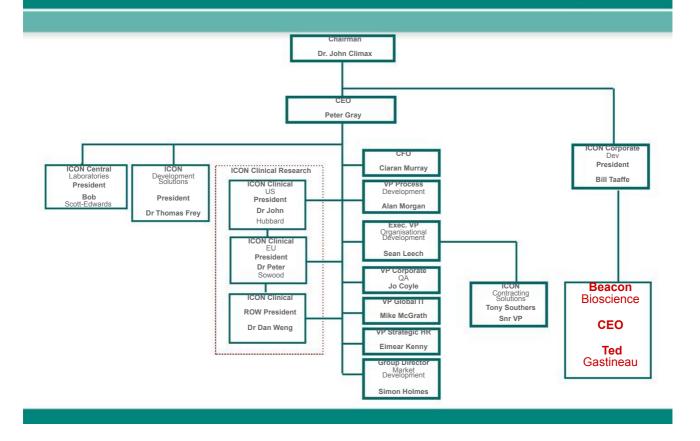
#### Challenges...



- Extending our Global presence...
  - Singapore, India, China...
  - Upgrading our Affiliate activity...
- · Adding high caliber staff
- · Retaining our distinctive style -
  - A service business built around a Lab
  - Producing high quality data
  - Noted for Responsiveness and Flexibility
  - Focused on Customer Delight!
- Keeping focused:
  - Efficiency & Effectiveness with High Quality!

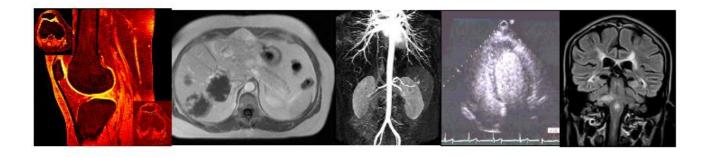
# **ICON plc Global Organization**







# Beacon provides a Complete Solution for medical imaging based product development.



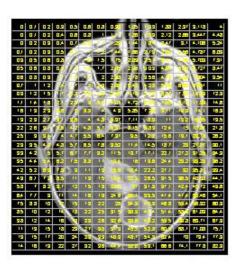
# A Complete Solution



• Design	Clinical Trial Design focused on imaging. Regulatory		
• Implement	the imaging at hospitals		
Manage	all digital images centrally from radiology department		
<ul> <li>Analyze</li> </ul>	Provide centralized analysis of images quantitative, qualitative		
• Deliver	Develops comprehensive digital databases for Sponsor and Agency		

### We think differently





- Imaging sees/measures structure and function
- Each pixel represents a physiologic/metabolic characteristic.
- Images are spatially distributed data





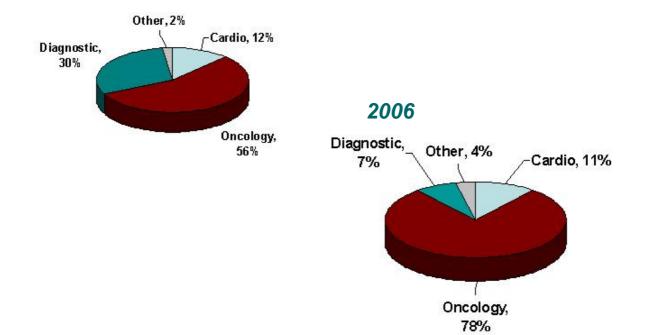
"Information: *verb* active information derived from passive data using a new level of information analysis."

-Michael Dertouzous, M.I.T. 1998

# Therapeutic Growth (%Revenues)



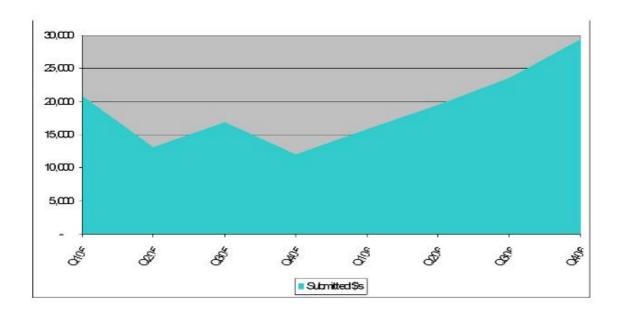
#### 2005



# Global RFP Value (\$ Million)

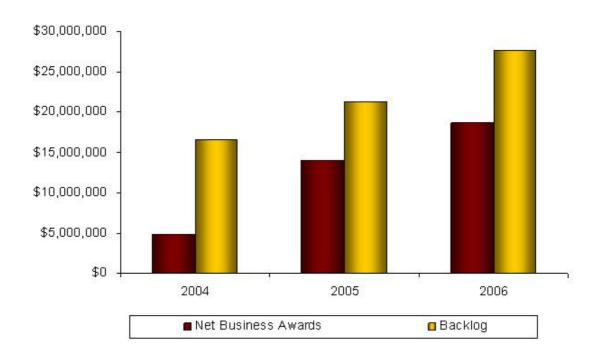


Medical Imaging – 2005 and 2006

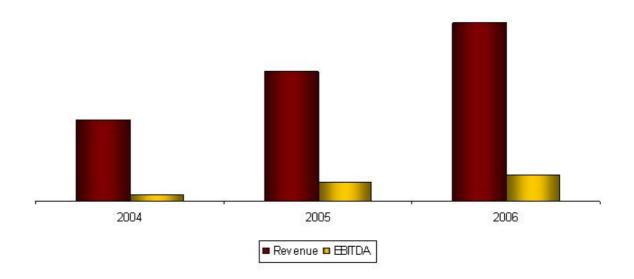


# New Awards and Backlog









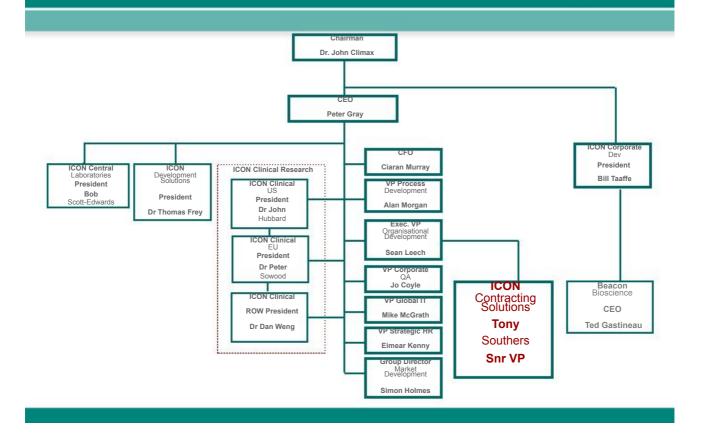
# Re-branding Beacon Bioscience to ICON Medical Imaging



- Beacon Bioscience will be re-branded to become ICON Medical Imaging
- This reflects our further integration and our status as a core division of ICON
- We are launching a year long campaign including mailers, meetings, and trade shows
- Excellent opportunity to re-tell our growth story, emphasize our size and differentiate the value proposal

# **ICON plc Global Organization**





#### **BPA / MCS Acquisition October 2002**



- Two business segments BPA and MCS
- BPA
  - Clinical Division with good Transplant,
    Oncology and Vaccine experience
  - BPA integrated into the US clinical division
- · MCS -
  - Focused on contract staffing
  - New service for ICON
  - Stand alone status

### **BPA – Post Acquisition**



- BPA was integrated into ICON and many of the personnel are still with ICON 4 years on
- Added to the overall value of ICON
  - Critical mass when required and
  - Therapeutic expertise and experience

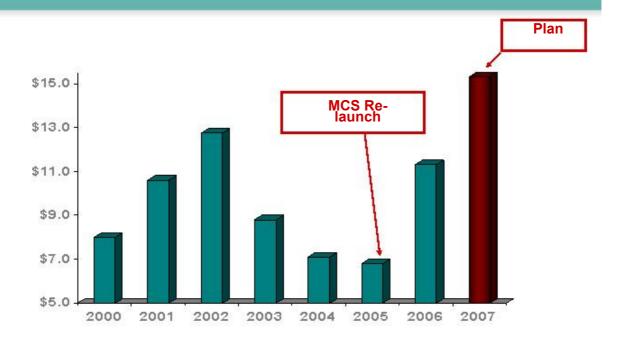
Success !!!!!!



- Tony Southers (Ex VP of BD-Europe) appointed Head of MCS
  - Introduced a Sales Team and a Client 'Service' focus
  - Improved / Updated processes & technology
  - Upgraded candidate package
  - Developed growth strategy
  - Re-aligned the group into ICON and improved operational leverage
  - **Change of name**

# **ICS Revenue History**





#### **ICS Future Growth Opportunities**



#### · Growth within the US will continue

- 35% growth next year (current NY location)
- Expand permanent placement capabilities
- West Coast market exploration (build or buy)

#### Other opportunities within new markets

- Europe (build or buy)
- Advantage of offering global coverage
- Same clients within US and EU

#### Further opportunities beyond EU would include the new emerging markets

South America & Asia





**ICON PLC** 

**Q&A Session**